Imagine Children's Museum
Annual Operations - Profit & Loss YTD Comparison
Cash Basis — **January through September 2020**

	Jan - Sep 20	Jan - Sep 19	$ Change	% Change
Ordinary Income/Expense				
Income				
40000 · EARNED INCOME				
40001 · Creative Arts				
ASOG	1,100.04	3,410.36	-2,310.32	-67.7%
CA Camps/Classes	2,225.00	0.00	2,225.00	100.0%
47014 · Clay and Art kit Sales	425.50	707.95	-282.45	-39.9%
40001 · Creative Arts - Other	0.00	503.00	-503.00	-100.0%
Total 40001 · Creative Arts	3,750.54	4,621.31	-870.77	-18.8%
41000 · Admission				
41100 · Admissions				
41010 · Adult - Full paid	71,634.00	230,230.18	-158,596.18	-68.9%
41020 · Child - Full paid	69,303.00	241,115.00	-171,812.00	-71.3%
41030 · Discounted admission	16,795.96	56,482.95	-39,686.99	-70.3%
41100 · Admissions - Other	0.00	346.17	-346.17	-100.0%
Total 41100 · Admissions	157,732.96	528,174.30	-370,441.34	-70.1%
Total 41000 · Admission	157,732.96	528,174.30	-370,441.34	-70.1%
41200 · Field Trips				
41210 · Adult F T	3,460.25	17,490.60	-14,030.35	-80.2%
41220 · Child F T	10,420.12	53,186.00	-42,765.88	-80.4%
41200 · Field Trips - Other	88.50	123.24	-34.74	-28.2%
Total 41200 · Field Trips	13,968.87	70,799.84	-56,830.97	-80.3%
42000 · Memberships				
Replacement Card	40.00	145.00	-105.00	-72.4%
42070 · Two Fun	17,490.00	47,144.00	-29,654.00	-62.9%
42100 · Family Fun	66,275.00	178,531.00	-112,256.00	-62.9%
42200 · Child Care	350.00	2,465.00	-2,115.00	-85.8%
42250 · Caseworker Membership	0.00	0.00	0.00	0.0%
42300 · Family Extravaganza	59,465.00	219,880.00	-160,415.00	-73.0%
42400 · Grandparent Fun	12,285.00	45,390.00	-33,105.00	-72.9%
42550 · Military Fun	5,875.00	18,685.00	-12,810.00	-68.6%
42000 · Memberships - Other	0.00	20.00	-20.00	-100.0%
Total 42000 · Memberships	161,780.00	512,260.00	-350,480.00	-68.4%
43000 · Museum Store				
43020 · Merchandise	32,123.62	116,843.61	-84,719.99	-72.5%
Total 43000 · Museum Store	32,123.62	116,843.61	-84,719.99	-72.5%
44000 · Party Rooms				
44010 · Birthday Parties				
44014 · Birthday Party Food	1,198.00	0.00	1,198.00	100.0%
44018 · Birthday Party Extra Guests	598.00	0.00	598.00	100.0%
44010 · Birthday Parties - Other	18,627.10	69,321.27	-50,694.17	-73.1%
Total 44010 · Birthday Parties	20,423.10	69,321.27	-48,898.17	-70.5%
44000 · Party Rooms - Other	0.00	1,102.99	-1,102.99	-100.0%
Total 44000 · Party Rooms	20,423.10	70,424.26	-50,001.16	-71.0%
44030 · After Hours	3,664.50	19,649.00	-15,984.50	-81.4%
45000 · Education				
Program Shipping Income	232.80	0.00	232.80	100.0%
45001 · Contract Work	0.00	4,705.92	-4,705.92	-100.0%
45100 · MOG-Museum on the Go				
MOG-Family Nights	0.00	1,052.72	-1,052.72	-100.0%
Museum on the Go-Enrichments	98.44	0.00	98.44	100.0%

Imagine Children's Museum
Annual Operations - Profit & Loss YTD Comparison
Cash Basis — January through September 2020

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45804 · Travel Fees	86.82	0.00	86.82	100.0%
45100 · MOG-Museum on the Go - Other	10,459.29	28,889.88	-18,430.59	-63.8%
Total 45100 · MOG-Museum on the Go	10,644.55	29,942.60	-19,298.05	-64.5%
45200 · Classes/Camps				
Preschool Explorer	190.00	0.00	190.00	100.0%
Science Sleuths	55.00	0.00	55.00	100.0%
Toddler Time	30.00	0.00	30.00	100.0%
45200 · Classes/Camps - Other	3,976.17	6,819.50	-2,843.33	-41.7%
Total 45200 · Classes/Camps	4,251.17	6,819.50	-2,568.33	-37.7%
45250 · Summer Camp	3,605.50	0.00	3,605.50	100.0%
45300 · Enrichment				
45325 · Solids, Liquids, and Chemical	-36.00	0.00	-36.00	-100.0%
45300 · Enrichment - Other	1,881.00	7,699.50	-5,818.50	-75.6%
Total 45300 · Enrichment	1,845.00	7,699.50	-5,854.50	-76.0%
Total 45000 · Education	20,579.02	49,167.52	-28,588.50	-58.2%
46000 · Events				
46008 · Food Income	1,198.44	1,610.60	-412.16	-25.6%
46016 · New Year's Eve Party	-80.00	457.55	-537.55	-117.5%
Total 46000 · Events	1,118.44	2,068.15	-949.71	-45.9%
47000 · Misc. Income Vending,NWAYM,etc				
43010 · Vending Machines	581.84	1,066.72	-484.88	-45.5%
47040 · Discrepencies				
Overages	0.00	35.86	-35.86	-100.0%
Shortages	-62.57	-66.53	3.96	6.0%
Total 47040 · Discrepencies	-62.57	-30.67	-31.90	-104.0%
47051 · Gift Certificate Mailing Fee	40.00	113.00	-73.00	-64.6%
47000 · Misc. Income Vending,NWAYM,etc - Other	-56.91	-269.22	212.31	78.9%
Total 47000 · Misc. Income Vending,NWAYM,etc	502.36	879.83	-377.47	-42.9%
Total 40000 · EARNED INCOME	415,643.41	1,374,887.82	-959,244.41	-69.8%
50000 · Public Support				
51000 · Donations/Grants				
50500 · Donations				
51019 · Unrestricted Donations				
47010 · Donor Box	213.85	298.83	-84.98	-28.4%
47011 · Bank Money Spiral	963.89	1,655.97	-692.08	-41.8%
51300 · Board Members	986.74	6,600.00	-5,613.26	-85.1%
51019 · Unrestricted Donations - Other	107,177.95	21,628.78	85,549.17	395.5%
Total 51019 · Unrestricted Donations	109,342.43	30,183.58	79,158.85	262.3%
Total 50500 · Donations	109,342.43	30,183.58	79,158.85	262.3%
51020 · Other Temporarily Restricted				
Buck for a Buddy				
Bus Exhibit	182.22	502.51	-320.29	-63.7%
Buck for a Buddy - Other	460.65	1,843.00	-1,382.35	-75.0%
Total Buck for a Buddy	642.87	2,345.51	-1,702.64	-72.6%
Total 51020 · Other Temporarily Restricted	642.87	2,345.51	-1,702.64	-72.6%
53100 · Designated Grants/Sponsors				
Admissions- Contributed funds	25,000.00	0.00	25,000.00	100.0%

Imagine Children's Museum
Annual Operations - Profit & Loss YTD Comparison
Cash Basis — January through September 2020

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Creative Arts - Grant Funded				
COW- Celebrate Our World	3,200.00	17,500.00	-14,300.00	-81.7%
I-Engineers	12,000.00	12,000.00	0.00	0.0%
Creative Arts - Grant Funded - Other	5,000.00	0.00	5,000.00	100.0%
Total Creative Arts - Grant Funded	20,200.00	29,500.00	-9,300.00	-31.5%
Education Programs - Grant Fund				
1/10 of 1% Sales Tax- Snohomish	25,581.55	29,166.71	-3,585.16	-12.3%
Discovery Club	0.00	42,000.00	-42,000.00	-100.0%
Little Science Lab- Grant Funde	18,750.00	0.00	18,750.00	100.0%
Port of Everett	2,333.48	5,833.66	-3,500.18	-60.0%
Positive Futures	26,962.56	0.00	26,962.56	100.0%
Education Programs - Grant Fund - Other	3,500.00	0.00	3,500.00	100.0%
Total Education Programs - Grant Fund	77,127.59	77,000.37	127.22	0.2%
EIDL Grant	10,000.00	0.00	10,000.00	100.0%
FAN	20,000.00	45,000.00	-25,000.00	-55.6%
Marketing - Grant Funded	5,000.00	0.00	5,000.00	100.0%
Transit Program	16,000.00	18,000.00	-2,000.00	-11.1%
53100 · Designated Grants/Sponsors - Other	144,606.84	143,345.00	1,261.84	0.9%
Total 53100 · Designated Grants/Sponsors	317,934.43	312,845.37	5,089.06	1.6%
Total 51000 · Donations/Grants	427,919.73	345,374.46	82,545.27	23.9%
52000 · In-Kind Donations				
in-kind MB	8,326.19	6,043.00	2,283.19	37.8%
In-Kind WB	8,273.05	7,097.95	1,175.10	16.6%
52200 · Services	0.00	1,534.95	-1,534.95	-100.0%
52000 · In-Kind Donations - Other	1,035.00	220.11	814.89	370.2%
Total 52000 · In-Kind Donations	17,634.24	14,896.01	2,738.23	18.4%
54000 · Breakfasts.				
54100 · Women's Breakfast				
54101 · Day of	8,546.64	61,463.28	-52,916.64	-86.1%
54111 · Sponsor	24,708.33	24,250.00	458.33	1.9%
54116 · Auction	7,875.00	0.00	7,875.00	100.0%
54100 · Women's Breakfast - Other	32,482.78	14,680.00	17,802.78	121.3%
Total 54100 · Women's Breakfast	73,612.75	100,393.28	-26,780.53	-26.7%
54200 · Men's Breakfast				
54203 · By Mail	500.00	0.00	500.00	100.0%
54204 · Sponsor	21,625.00	0.00	21,625.00	100.0%
54200 · Men's Breakfast - Other	6,055.00	31,250.50	-25,195.50	-80.6%
Total 54200 · Men's Breakfast	28,180.00	31,250.50	-3,070.50	-9.8%
Total 54000 · Breakfasts.	101,792.75	131,643.78	-29,851.03	-22.7%
50000 · Public Support - Other	0.00	0.00	0.00	0.0%
Total 50000 · Public Support	547,346.72	491,914.25	55,432.47	11.3%
67000 · Misc Income	0.00	-50.47	50.47	100.0%
68000 · Interest Income				
68005 · Operating Interest/Dividends	45.94	91.03	-45.09	-49.5%
Total 68000 · Interest Income	45.94	91.03	-45.09	-49.5%
Total Income	963,036.07	1,866,842.63	-903,806.56	-48.4%
Gross Profit	963,036.07	1,866,842.63	-903,806.56	-48.4%

Imagine Children's Museum
Annual Operations - Profit & Loss YTD Comparison
Cash Basis — January through September 2020

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Expense				
Creative Art				
CA Camps/Classes	334.15	0.00	334.15	100.0%
Performing Artists	500.00	0.00	500.00	100.0%
Creative Art - Other	79.58	609.61	-530.03	-87.0%
Total Creative Art	913.73	609.61	304.12	49.9%
100000 · Unique Grant Funded Program	2,118.93	4,602.74	-2,483.81	-54.0%
600000 · Events				
71009 · Guest Events	500.00	0.00	500.00	100.0%
71016 · Food Sales	131.70	1,590.98	-1,459.28	-91.7%
71045 · Guest Artist Series	0.00	2,700.00	-2,700.00	-100.0%
600000 · Events - Other	2,004.89	850.30	1,154.59	135.8%
Total 600000 · Events	2,636.59	5,141.28	-2,504.69	-48.7%
71500 · Education Expense				
46500 · Program Innovations	249.03	649.60	-400.57	-61.7%
70000 · Program Expense - Education	1,011.73	2,726.28	-1,714.55	-62.9%
715001 · Contract Expense	12,816.57	8,142.14	4,674.43	57.4%
71501 · Enrichment Exp	31.24	142.89	-111.65	-78.1%
71503 · Museum on the Go Exp				
Science Sleuths	26.34	0.00	26.34	100.0%
71503 · Museum on the Go Exp - Other	8,079.00	2,969.75	5,109.25	172.0%
Total 71503 · Museum on the Go Exp	8,105.34	2,969.75	5,135.59	172.9%
71505 · Camps/Classes Exp				
Camp/Classes Shipping Expense	463.93	0.00	463.93	100.0%
Summer Camp	512.39	0.00	512.39	100.0%
CMP45 · Toddler Time	43.68	14.14	29.54	208.9%
71505 · Camps/Classes Exp - Other	583.82	1,266.22	-682.40	-53.9%
Total 71505 · Camps/Classes Exp	1,603.82	1,280.36	323.46	25.3%
71510 · Positive Futures	8,466.60	0.00	8,466.60	100.0%
71517 · Discovery Club	0.00	4,401.72	-4,401.72	-100.0%
71500 · Education Expense - Other	185.17	560.45	-375.28	-67.0%
Total 71500 · Education Expense	32,469.50	20,873.19	11,596.31	55.6%
72000 · Exhibits.				
72034 · Airplane	91.02	207.25	-116.23	-56.1%
72075 · Amazing Airways	111.94	216.40	-104.46	-48.3%
72352 · Art Studio				
Art kit and Clay sale Expenses	0.00	557.99	-557.99	-100.0%
72352 · Art Studio - Other	393.60	7,446.89	-7,053.29	-94.7%
Total 72352 · Art Studio	393.60	8,004.88	-7,611.28	-95.1%
72354 · Cafe	0.00	277.06	-277.06	-100.0%
72358 · Marble Maze	0.00	84.84	-84.84	-100.0%
72359 · Lodge Games	0.00	555.47	-555.47	-100.0%
72550 · Maintenance	588.67	0.00	588.67	100.0%
72850 · Railroad	19.67	884.58	-864.91	-97.8%
72853 · Vet Clinic	0.00	150.00	-150.00	-100.0%
72960 · Theatre	115.14	169.65	-54.51	-32.1%
72964 · Rooftop Adventure	147.30	465.48	-318.18	-68.4%
72967 · Glow Zone	130.14	274.64	-144.50	-52.6%
72969 · PJ's Place	81.82	0.00	81.82	100.0%
72000 · Exhibits. - Other	1,985.57	20,869.83	-18,884.26	-90.5%
Total 72000 · Exhibits.	3,664.87	32,160.08	-28,495.21	-88.6%

Imagine Children's Museum
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January through September 2020

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73000 · Museum Store Expense				
73100 · Fixtures/Merchandising Supplies	47.30	22.16	25.14	113.5%
73400 · Merchandise	15,084.56	53,777.02	-38,692.46	-72.0%
73410 · Discounts/Adjustments	-306.74	-2,160.23	1,853.49	85.8%
73411 · Freight/Shipping Costs	145.45	1,487.56	-1,342.11	-90.2%
73000 · Museum Store Expense - Other	275.44	0.00	275.44	100.0%
Total 73000 · Museum Store Expense	15,246.01	53,126.51	-37,880.50	-71.3%
74000 · Party Rooms.				
BDP Food	780.02	2,037.11	-1,257.09	-61.7%
74000 · Party Rooms. - Other	4,689.50	667.67	4,021.83	602.4%
Total 74000 · Party Rooms.	5,469.52	2,704.78	2,764.74	102.2%
75999 · Loan Expenses				
75999.2 · EIDL Loan Fees	100.00	0.00	100.00	100.0%
Total 75999 · Loan Expenses	100.00	0.00	100.00	100.0%
79999 · Unanticipated Expense				
79999-E · 2020 COVID-19	-8,870.85	0.00	-8,870.85	-100.0%
Total 79999 · Unanticipated Expense	-8,870.85	0.00	-8,870.85	-100.0%
81000 · Operational Expense				
81002 · Miscellaneous Expense	-332.07	925.54	-1,257.61	-135.9%
81003 · Staff uniforms & engagement	445.38	2,760.82	-2,315.44	-83.9%
81004 · Reconciliation Discrepancies	0.00	-24.06	24.06	100.0%
81010 · Accounting/Legal	19,785.00	9,697.50	10,087.50	104.0%
81015 · Advertising/Promotion				
Reimbursable Marketing Expense	5,693.09	12,782.88	-7,089.79	-55.5%
81017 · Employment Advertising	410.77	977.02	-566.25	-58.0%
81015 · Advertising/Promotion - Other	6,420.57	2,332.35	4,088.22	175.3%
Total 81015 · Advertising/Promotion	12,524.43	16,092.25	-3,567.82	-22.2%
81020 · Bank/Merchant Service Charges				
81016 · Bank Fees	586.41	117.00	469.41	401.2%
81022 · Visa/MC/AE/On-line Charges	20,432.79	18,924.05	1,508.74	8.0%
81023 · Capital Campaign Service Charge	0.00	18.00	-18.00	-100.0%
81020 · Bank/Merchant Service Charges - Other	872.15	19,548.60	-18,676.45	-95.5%
Total 81020 · Bank/Merchant Service Charges	21,891.35	38,607.65	-16,716.30	-43.3%
81030 · Board & Committees	14.48	115.13	-100.65	-87.4%
81031 · Meetings	27.59	0.00	27.59	100.0%
81041 · Garbage	2,264.17	3,931.16	-1,666.99	-42.4%
81045 · Insurance	27,383.15	27,198.46	184.69	0.7%
81047 · Janitorial	17,743.00	26,519.23	-8,776.23	-33.1%
81050 · Licenses and Permits	325.80	978.67	-652.87	-66.7%
81051 · Mileage Reimburse-non-education	205.91	338.37	-132.46	-39.2%
81052 · Business Tax				
79998 · Property Tax - ICM	2,234.82	2,220.55	14.27	0.6%
81052-A · B & O Tax	76.86	250.80	-173.94	-69.4%
81052-B · Sales Tax Adjustment	-0.02	226.12	-226.14	-100.0%
81052 · Business Tax - Other	0.00	31.23	-31.23	-100.0%
Total 81052 · Business Tax	2,311.66	2,728.70	-417.04	-15.3%

Imagine Children's Museum
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Cash Basis
January through September 2020

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81055 · Building Maintenance				
81057-A · First Aid Supplies	0.00	437.06	-437.06	-100.0%
81059-B · BIA	2,567.00	2,567.00	0.00	0.0%
81059-C · Floor Service	2,992.00	2,850.00	142.00	5.0%
81059-D · HVAC	1,076.04	3,013.25	-1,937.21	-64.3%
81059-E · Elevator	1,547.20	2,534.67	-987.47	-39.0%
81055 · Building Maintenance - Other	32,804.59	15,307.18	17,497.41	114.3%
Total 81055 · Building Maintenance	40,986.83	26,709.16	14,277.67	53.5%
81060 · Community Relations	0.00	28.72	-28.72	-100.0%
81065 · Professional Memberships	6,340.34	7,944.15	-1,603.81	-20.2%
81070 · Office Equipment & Maintenance				
81071 · Copy Machine	3,994.44	4,338.52	-344.08	-7.9%
81070 · Office Equipment & Maintenance - Other	234.49	179.91	54.58	30.3%
Total 81070 · Office Equipment & Maintenance	4,228.93	4,518.43	-289.50	-6.4%
81080 · Office Supplies				
81082 · Membership exp	0.00	95.22	-95.22	-100.0%
81083 · Toner	4,672.60	6,192.14	-1,519.54	-24.5%
81084 · Paper	682.05	1,100.25	-418.20	-38.0%
81085 · Office Supplies - General	4,897.82	0.00	4,897.82	100.0%
81086 · Office Supplies - Branded	424.79	0.00	424.79	100.0%
81080 · Office Supplies - Other	248.38	9,136.98	-8,888.60	-97.3%
Total 81080 · Office Supplies	10,925.64	16,524.59	-5,598.95	-33.9%
81090 · Postage and Delivery				
81092 · Newsletter Postage	1,216.47	2,855.13	-1,638.66	-57.4%
81090 · Postage and Delivery - Other	689.20	3,165.87	-2,476.67	-78.2%
Total 81090 · Postage and Delivery	1,905.67	6,021.00	-4,115.33	-68.4%
81095 · Printing/Design				
81097 · Newsletter Printing	5,239.15	8,807.24	-3,568.09	-40.5%
81099 · Membership Flyers/Letters/Cards	797.05	2,451.65	-1,654.60	-67.5%
81095 · Printing/Design - Other	200.42	613.93	-413.51	-67.4%
Total 81095 · Printing/Design	6,236.62	11,872.82	-5,636.20	-47.5%
81106 · Janitorial Supplies	8,338.48	20,249.97	-11,911.49	-58.8%
81120 · Communications/Security				
81121 · Internet & Phone	5,509.10	5,321.35	187.75	3.5%
81122 · Employee/Museum cell phones	3,158.20	3,697.39	-539.19	-14.6%
81127 · Security Sytems	0.00	273.24	-273.24	-100.0%
81128 · Computer Technical Support	20,104.64	24,407.78	-4,303.14	-17.6%
81137 · Fire Alarm Monitoring	1,408.28	1,147.60	260.68	22.7%
81138 · Web Page	0.00	279.74	-279.74	-100.0%
81148 · Technology				
81148-A · Hardware	5,277.17	15,477.76	-10,200.59	-65.9%
81148-B · Software/SAS / Hosting / Access	16,402.11	13,930.32	2,471.79	17.7%
81148 · Technology - Other	38.17	1,145.72	-1,107.55	-96.7%
Total 81148 · Technology	21,717.45	30,553.80	-8,836.35	-28.9%
81120 · Communications/Security - Other	65.66	0.00	65.66	100.0%
Total 81120 · Communications/Security	51,963.33	65,680.90	-13,717.57	-20.9%
81130 · Professional Development				
81130-A · Seminars/Meetings	129.83	2,976.38	-2,846.55	-95.6%
81130-B · Training	420.54	0.00	420.54	100.0%
81130 · Professional Development - Other	703.51	3,958.69	-3,255.18	-82.2%
Total 81130 · Professional Development	1,253.88	6,935.07	-5,681.19	-81.9%

Imagine Children's Museum
Annual Operations - Profit & Loss YTD Comparison
Cash Basis — January through September 2020

	Jan - Sep 20	Jan - Sep 19	$ Change	% Change
81132 · Utilities				
81133 · Electricity	15,689.46	21,337.10	-5,647.64	-26.5%
81134 · Gas	1,802.32	1,798.46	3.86	0.2%
81135 · Water/Fire Service-Wall	232.07	206.93	25.14	12.2%
81136 · Water-Hoyt	2,796.16	4,553.26	-1,757.10	-38.6%
81132 · Utilities - Other	632.83	0.00	632.83	100.0%
Total 81132 · Utilities	21,152.84	27,895.75	-6,742.91	-24.2%
81149 · void	0.00	0.00	0.00	0.0%
81150 · Volunteers	117.60	283.31	-165.71	-58.5%
81500 · Contract Services	1,542.50	1,723.75	-181.25	-10.5%
81600 · Furniture and Fixture	792.05	4,870.45	-4,078.40	-83.7%
81605 · Kitchen Goods	62.70	481.76	-419.06	-87.0%
81000 · Operational Expense - Other	0.00	15.11	-15.11	-100.0%
Total 81000 · Operational Expense	260,437.26	331,624.36	-71,187.10	-21.5%
82000 · Personnel				
Payroll				
6560 · Payroll Expenses	6,210.46	-2,174.01	8,384.47	385.7%
82020 · Personnel Salaries				
82020-A · Personnel Salaries	232,585.87	0.00	232,585.87	100.0%
82020 · Personnel Salaries - Other	502,892.30	864,109.92	-361,217.62	-41.8%
Total 82020 · Personnel Salaries	735,478.17	864,109.92	-128,631.75	-14.9%
82060 · Holiday Pay	6,905.72	6,809.72	96.00	1.4%
82070 · Sick Pay	12,340.33	13,093.45	-753.12	-5.8%
82080 · Vacation Pay	12,333.40	25,914.77	-13,581.37	-52.4%
Payroll - Other	0.00	-479.12	479.12	100.0%
Total Payroll	773,268.08	907,274.73	-134,006.65	-14.8%
Personnel Benefits				
COBRA	177.50	1,549.76	-1,372.26	-88.6%
82081 · Disability Insurance	6,242.13	3,869.07	2,373.06	61.3%
82150 · Company IRA	9,001.33	11,920.83	-2,919.50	-24.5%
82160 · Company Medical Premium	32,094.99	24,984.97	7,110.02	28.5%
82161 · Dental Premium-company paid	2,764.90	2,238.63	526.27	23.5%
Total Personnel Benefits	50,280.85	44,563.26	5,717.59	12.8%
82170 · Payroll Taxes				
82090 · Social Security	49,312.96	59,408.18	-10,095.22	-17.0%
82110 · Medicare	11,532.91	13,947.20	-2,414.29	-17.3%
82120 · Unemployment	2,167.27	1,872.17	295.10	15.8%
82130 · WA Admin	218.90	267.70	-48.80	-18.2%
82140 · L&I	14,587.06	19,892.55	-5,305.49	-26.7%
82141 · Montana Payroll Taxes	109.18	85.21	23.97	28.1%
82142 · WA Paid Family Leave	-3,219.80	2,590.25	-5,810.05	-224.3%
Total 82170 · Payroll Taxes	74,708.48	98,063.26	-23,354.78	-23.8%
Total 82000 · Personnel	898,257.41	1,049,901.25	-151,643.84	-14.4%
85000 · In-Kind Expense	17,634.24	14,896.01	2,738.23	18.4%
90000 · Breakfasts-Event Expense				
93000 · Breakfasts				
93100 · Women's Breakfast				
93101 · WB Printing	986.28	0.00	986.28	100.0%
93103 · WB Meeting Expenses	14.70	0.00	14.70	100.0%
93100 · Women's Breakfast - Other	984.90	3,989.86	-3,004.96	-75.3%
Total 93100 · Women's Breakfast	1,985.88	3,989.86	-2,003.98	-50.2%

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Cash Basis **January through September 2020**

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93200 · Men's Breakfast				
93201 · MB Printing	194.36	0.00	194.36	100.0%
93204 · MB Event Management	5,006.88	0.00	5,006.88	100.0%
93200 · Men's Breakfast - Other	571.95	0.00	571.95	100.0%
Total 93200 · Men's Breakfast	5,773.19	0.00	5,773.19	100.0%
Total 93000 · Breakfasts	7,759.07	3,989.86	3,769.21	94.5%
Total 90000 · Breakfasts-Event Expense	7,759.07	3,989.86	3,769.21	94.5%
Total Expense	1,237,836.28	1,519,629.67	-281,793.39	-18.5%
Net Ordinary Income	-274,800.21	347,212.96	-622,013.17	-179.1%
Net Income	**-274,800.21**	**347,212.96**	**-622,013.17**	**-179.1%**